Global Trading Company, Limited

2-3 Otemachi 1-chome, Chiyoda-ku, Tokyo 100-0002 Japan

To: Southwest Steel, Inc. Date : May 8, 20XX

1234 Bridge Street, Riverside, CA 94971 S/N No. SWT-112/04

U.S.A.

SALES NOTE

We, as Seller, hereby confirm our sale to you, as Buyer, of the following merchandise on the terms and conditions as stated herein and on the reverse side hereof:

Description of Goods	Quantity	Unit Price	Amount		
Iron Products					
1. Flat-rolled (cold-rolled) Containing 0.3% of Carbon by weight	24 Rolls	@\$4,800.00	US\$115,200.00		
Length 120m, Width 200mm, Thickness	2mm				
2. Round Bars, Hot-extruded Containing 0.5% of Carbon by weight Length 6m, Diameter 60mm	875pcs.	@\$200.00	US\$175,000.00		
Total:		CIP Riverside	US\$290,200.00		

Trade Terms : CIP Long Beach

Payment made by : A Sight Draft under an Irrevocable Letter of Credit in Favor of Seller

Expiry of Credit : July 14, 20XX

Time of Shipment: Not Later than June 30, 20XX

Shipment by : Ocean Vessel

Port of Shipment : Tokyo, Japan

Destination : Long Beach, U.S.A.

Partial Shipments : Prohibited
Transshipment : Prohibited

Insurance : Covered by Seller for 110% of Invoice Value

against All Risks including War and SRCC Risks

Packing : at Seller's Option (Seller's Export Standard

«Shipping Mark»

SWS

LONG BEACH
S.N. NO. SWS-112/04
BUNDLE NO. 1/UP
MADE IN JAPAN

	Accepted and confirmed by		Made and issued by	
(Buyer)		(Seller)	Global Trading Co., Ltd.	
			Taro Yamada	
			Taro Yamada, Export Manager	
on		on	May 8, 20XX	

THE FIRST NATIONAL BANK OF CALIFORNIA, LTD.

3591 Broadway, Los Angeles, California 95023 U. S. A.

ORIGINAL

Date and Place of Issue	IRREVOCABLE DOCUMENTARY CREDIT		
May 21, 20XX Los Angeles	No. 231-112449J		
Advising Bank	Applicant		
The Pacific Bank, Ltd., Tokyo	Southwest Steel, Inc.		
3-4 Yaesu 2-chome, Chuo-ku, Tokyo	134 Bridge Street, Riverside, CA 94971		
Japan	U. S. A.		
Beneficiary	Amount		
Global Trading Co., Ltd.	US\$290,200.00 (Dollars Two Hundred Ninety		
2-3 Otemach 1-chome, Chiyoda-ku, Tokyo	Thousand Two Hundred only in U.S. Currency)		
Japan			
Latest Date of Shipment	Date and Place of Expiry		
June 30, 20XX	July 14, 20XX Tokyo, Japan		

Dear Sirs:

We hereby issue in your favor this documentary credit which is available at any bank in Japan by negotiation against your drafts at sight drawn on us for 100% of the invoice value, accompanied by the following documents:

- · Signed Commercial Invoice indicating this credit number in Triplicate
- · Packing List in Triplicate
- Full set of clean on Board ocean Bill of Lading made out to order of shipper and blank endorsed, marked Freight Prepaid, notify Applicant
- Marine Insurance Policy or Certificate in Duplicate, endorsed in blank, for 110% of the invoice value, against Institute Cargo Clauses (All Risks)including Institute War Clauses and Institute SRCC Clauses, stipulating claims payable in the currency of the draft in Los Angeles, U.S.A.
- · Certificate of Origin in Duplicate

Evidencing Shipment of Iron Products as specified in the Sales Note No. SWS-112/04 dated May 8, 20XX

Shipment from Tokyo, Japan to Long Beach, U.S.A.	Partial Shipments	Transshipment
	Prohibited	Prohibited

Trade Terms: CIP Long Beach

Special Conditions:

- Drafts and documents must be presented within 14 days after the date of issuance of Bill of Lading, but within the validity of this credit.
- · All banking charges outside U.S.A. are for the account of beneficiary.

Draft(s) must be marked "drawn under The First National Bank of California, Los Angeles, Credit No. 231-112449J dated May 21, 20XX."

The amount of draft must be endorsed on the reverse of this credit by the negotiating bank.

We hereby agree with drawer(s), endorser(s) and bona fide holder(s) of draft(s) drawn under and in compliance with the terms and conditions of this credit that such draft shall be duly honored on due presentation and delivery of documents at the negotiating bank.

> Very truly yours, The First National Bank of California

> > Signed

(Authorized Signature)

THIS CREDIT IS SUBJECT TO UNIFORM CUSTOMS AND PRACTICE FOR DOCUMENTARY CREDITS (2007 REVISION), INTERNATIONAL CHAMBER OF COMMERCE, PUBLICATION NO. 600.